

Value of Healthcare Information Technology To Public Health

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Overview

- US Healthcare
- EHR Definition
- The Value Proposition for HIT
 - ACPOE
 - HIEI
- The Value of HIT to Public Health



US Healthcare Delivery Challenges

• Medical error, patient safety, quality and cost issues

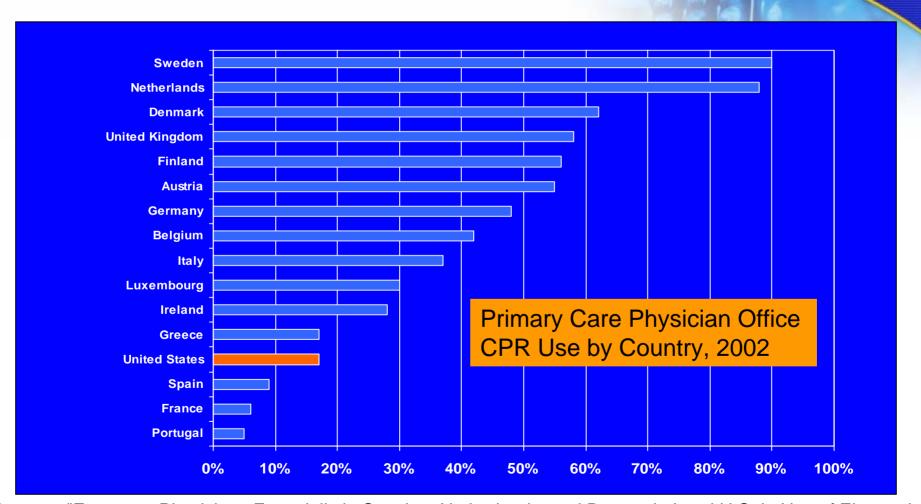
- 40% of outpatient prescriptions unnecessary
- 1 in 5 lab and x-ray tests ordered because originals can not be found
- Patient data unavailable in 81% of cases in one clinic
- 18% of medical errors are estimated to be due to inadequate availability of patient information.
- Patients receive only 54.9% of recommended care
- 49% of notifiable diseases reported to CDC

• A fractured and 'unwired' healthcare system

- 1 in 4 prescriptions taken by a patient are not known to the treating physician
- Medicare beneficiaries see 1.3 13.8 unique providers annually, On average 6.4 different providers/yr
- 90% of the >30B healthcare transactions in the US every year are conducted via mail, fax, or phone



The "CPR Adoption Gap": The United States vs Others



Source: "European Physicians Especially in Sweden, Netherlands, and Denmark, Lead U.S. in Use of Electronic Medical Records." <u>Harris Interactive Health Care News</u> 2(16).



Dilbert Wisdom...

DILBERT by Scott Adams



YOU JUST ASKED ME
TO FOLLOW A
PROCESS THAT HAS
FAILED THIRTY
TIMES IN A ROW
AND YOU
KNOW IT.

AT WHAT POINT
CAN THIS NO
LONGER BE CALLED.
"OPTIMISM"?
WHEN IT
SUCCEEDS?



EHR Definition

- Wikipedia Free Encyclopedia: http://en.wikipedia.org
- An electronic health record (EHR) is a medical record and any other information relating to the past, present or future physical and mental health, or condition of a patient which resides in computers which capture, transmit, receive, store, retrieve, link, and manipulate <u>multimedia</u> data for the primary purpose of providing health care and healthrelated services.



Critical EHR Functions

- Core Functionalities for an Electronic Health Record System
 - Results Management
 - Health Information and Data
 - Order Entry/Management
 - Decision Support
 - Electronic Communication and Connectivity
 - Patient Support
 - Administrative Processes
 - Reporting & Population Health Management



The Value Proposition for EHR & HIT

- Headlines:
 - ROI of Partners Longitudinal Medical Record
 - \$31K Savings per provider
 - Value of ACPOE suggest
 - \$28K savings per provider
 - 12x greater ROI with advanced systems, but 4x more expensive
 - Basic ACPOE systems do not produce positive returns
 - Value of Healthcare Information Exchange
 - \$78B year nationally





ACPOE System Classification

Class	Medication (Rx) OE	Diagnostic (Dx) OE
1: Basic Rx- only	Structured data capture, passive references,	
2: Basic Rx-Dx	no patient data, no EDI	
3: Intermediate Rx-only	Rx & Order-specific decision support, limited patient data, no EDI	
4: Intermediate Rx-Dx		
5: Advanced Rx- Dx	-	er-specific decision support, ient data, full EDI





The "Average" Outpatient Provider

- Full-time ambulatory provider
- Panel size: approximately 2,000
- Annual visits: 3,875
- Capitation rate: about 11.6%
- Total Rx, Lab, Radiology expenditures (almost \$1.2M):
 - Rx: \$650K
 - Lab: \$166K
 - Radiology: \$355K





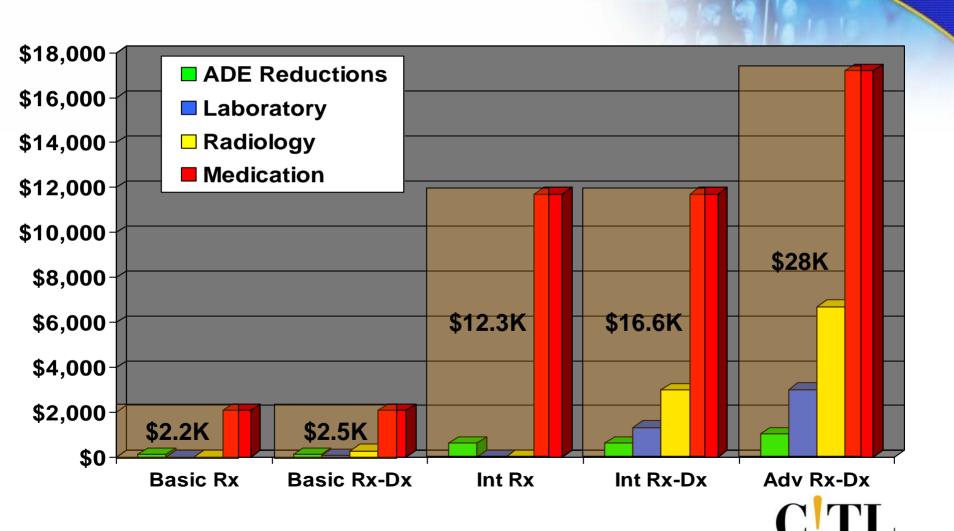
Clinical Impact of ACPOE

- Per "average" provider, Advanced ACPOE systems would prevent...
 - 9 ADE/yr
 - 6 ADE visit/yr
 - 4 ADE admission/5yr
 - 3 life-threatening ADE/5yr



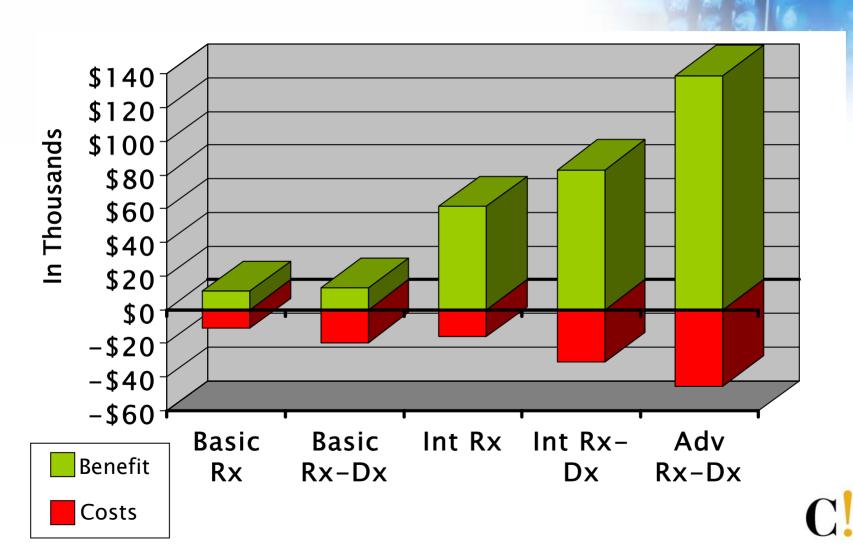


Per "Average" Provider Annual Cost Saving Projections



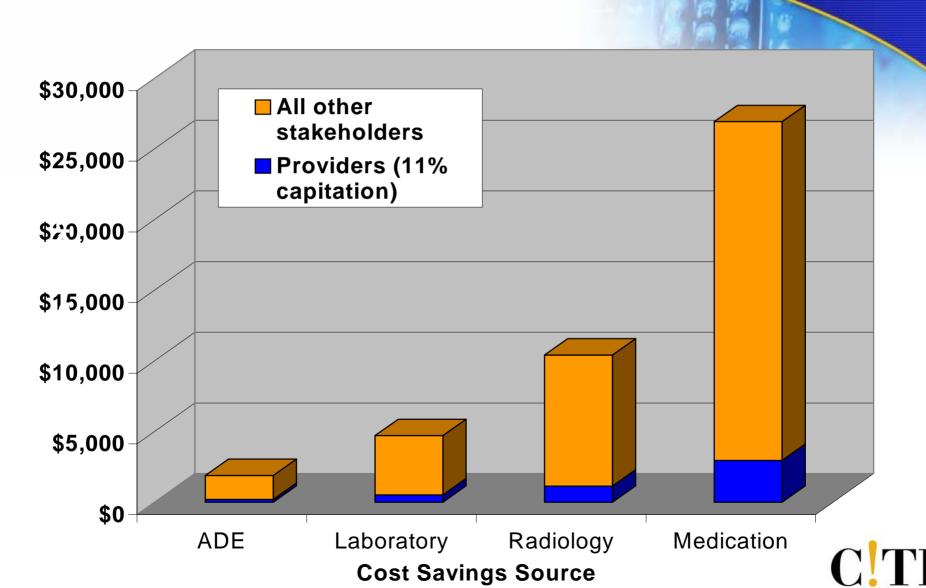
PARTNERS Clinical Informatics Research & Development

5 Yr Net Cost-Benefit for 25 Providers





National Cost Savings to Providers and Other Healthcare Stakeholders





US Healthcare System Will Benefit with ACPOE

- National adoption of Advanced ACPOE systems would prevent...
 - 2 million ADE/yr
 - 190,000 ADE admission/yr
 - 130,000 life-threatening ADE/yr
- Nationwide implementation of advanced ACPOE could:
 - Save the US \$44 billion annually





Value of HIEI: Key Findings

- Standardized, encoded, electronic healthcare information exchange would:
 - Save the US healthcare system \$337B over a 10-year implementation period
 - Save \$78B in each year thereafter
 - Total provider net benefit from all connections is \$34B
 - Net benefits to other stakeholders:
 - Payers \$22B

- Pharmacies \$1B

- Laboratories \$13B

- Public Health \$0.1B

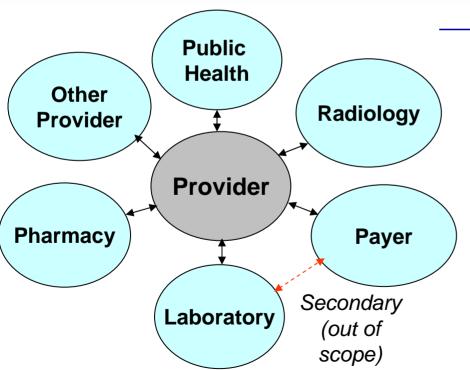
- Radiology centers \$8B
- Dramatically reduce the administrative burden associated with manual data exchange
- Decrease unnecessary utilization of duplicative laboratory and radiology tests





HIEI Definition

 Provider-centric encounter-based model of clinical information exchange



Clinical and administrative transactions and data exchange

- Between providers and other providers
- Between providers and labs, pharmacies, payers, radiology centers, and public health departments





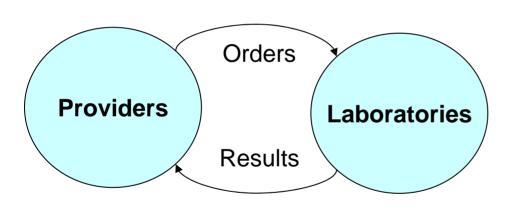
HIEI Taxonomy

Level	Description	Examples
1	Non-electronic data	No PC/information technology
2	Machine-transportable data	Fax/Email
3	Machine-organizable data	Structured messages, non-standard content/data
4	Machine-interpretable data	Structured messages, standardized content/data





Provider-Laboratory HIEI Overview



Level	Attributes	
1	Paper laboratory orders carried by patient or courier and results delivered by mail or reported verbally	
2	Faxed laboratory orders and results	
3	Free text electronic laboratory orders and results	
4	Encoded, standardized electronic laboratory orders and results	





Provider-Lab Key Components

- Modeled tests ordered during outpatient visits to hospital-based and free-standing clinician offices
- Assume that 100% of tests ordered in free-standing clinician offices are sent to external labs; esoteric tests sent-out from hospital-based clinics
- Provider-Lab HIEI will:
 - Reduce redundant lab tests
 - Save provider time ordering tests and receiving results
 - Save lab time receiving test orders and sending results





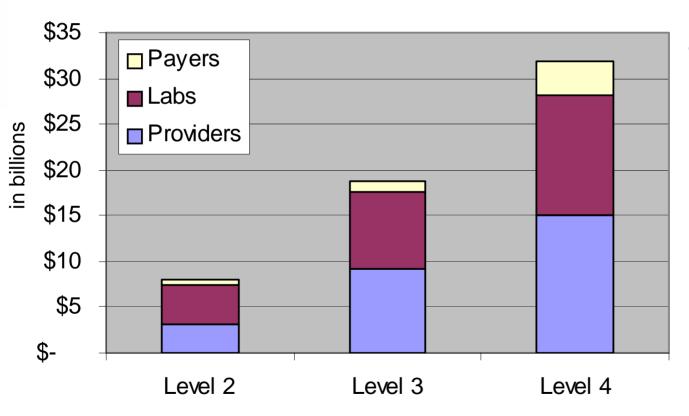
Provider-Lab HIEI

- Benefits
 - Improve clinician access to longitudinal test results
 - Reduce redundant tests
 - Eliminate errors from reporting results verbally
 - Make cost information available, optimize ordering
 - Save time ordering tests, sending and receiving results
- Evidence re current rate of redundancy
 - Experts estimated HIEI impact on redundancy and time





Provider-Lab Annual Benefit

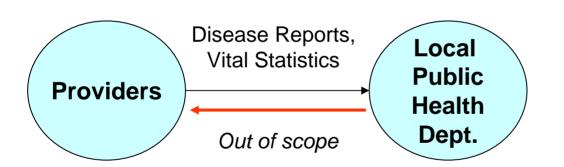


- Of the \$31.8 billion benefit at Level 4:
 - —13.6%, or \$4.3 billion, is from reducing the number of redundant tests
 - —86.4%, or \$27.5 billion, is administrative benefit





Provider-Public Health HIEI



Level	
1	Paper report forms delivered by mail or verbally reported
2	Faxed case and vital statistics reports
3	Free text electronic case and vital statistics reports
4	Encoded electronic case and vital statistics reports





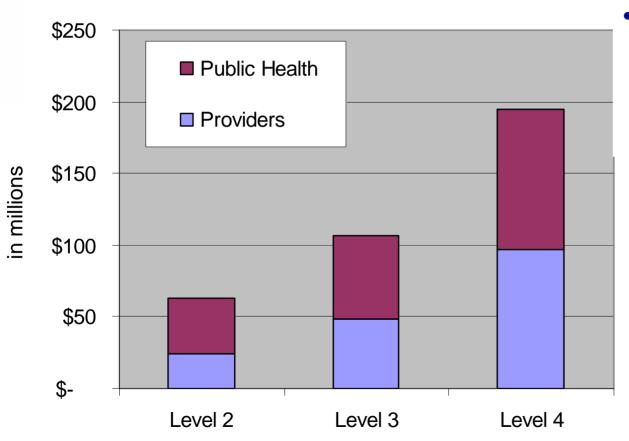
Provider-Public Health Key Components

- Assume that public health departments receive about eight million disease and vital statistics case reports each year
- Total provider time to file report and public health cost to receive a report is 35 minutes on each end; total annual cost of this process is \$229 million
- Cost of a manual report is \$14.02 on each end and the cost of an electronic report is \$0.03
- Provider-Public Health HIEI will:
 - Save provider time sending reports
 - Save public health department time receiving reports





Provider-Public Health Annual Benefit



• At Level 4, the total annual benefit of \$194.6 million is split equally between providers and public health departments.





Provider-Public Health HIEI

- Benefits
 - Dual use of clinical encounter data
 - Save time reporting vital statistics and disease
 - Increase reporting of notifiable disease
 - Improved public health reporting to providers
 - Bio-surveillance: identify warning signs by aggregating data from many sources
 - Earlier recognition of disease outbreaks, attacks
 - Discovery and research (genotypicphenotypic-environmental data integration)





HIEI National Net Cost-Benefit

Net Return over 10-year Implementation

Annual Net
Return after
Implementation

Level 2

\$141B

\$22B

Level 3

-\$34B

\$24B

Level 4

\$337B

\$78B

Value of HIE standards is the difference between Level 3 & 4







- Nationwide implementation of standardized healthcare information exchange would:
 - Save \$337B over 10 years
 - Save the US \$78B annually at steady state
 - Cumulative breakeven during year five of implementation
- There is a business case for standardized healthcare information exchange and interoperability





Limitations

- Our model combines evidence from the academic literature, experts, and market data
- We extrapolate to make national projections
- The model may be incomplete and important determinants missing
- Staff time estimates may be wrong
 - Model is sensitive to this variable
- Benefit from secondary transactions beyond provider-centric, encounter-based model not included



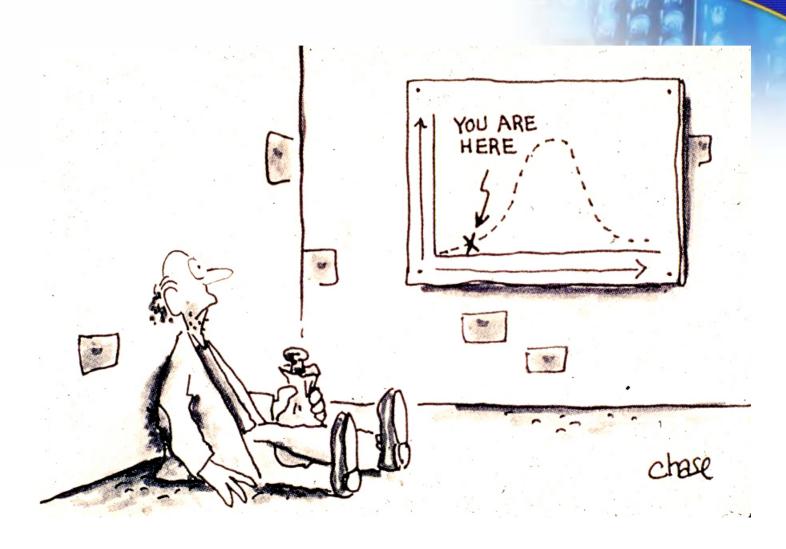
Conclusions

- NHIN is a good investment
- Standardized Level 4 HIEI is by far the best investment
 - Non-standardized HIEI is not a good investment.
 - Interfaces are expensive
- We must set minimal standards





Where Are We?





For more information see **CITL**: www.citl.org
CITL reports available at **HIMSS**: www.himss.org

Thank you!
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